



シンガポールの求人なら
JAC Recruitment Singapore

PR/097289 | Account Manager (ERP Solutions)

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1599719

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

August 7th, 2026 16:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

My client is a well-established enterprise software solutions provider in the market. As part of an international group, the company continues to expand its business and deliver innovative solutions to organizations across the region.

Key Responsibilities

- Build and maintain strong relationships with existing customers to support long-term retention and satisfaction.
- Identify opportunities to grow existing accounts and expand business relationships.
- Conduct regular client meetings to provide updates, understand business needs, and gather feedback.
- Collaborate with internal teams to address customer requirements and deliver suitable solutions.
- Prepare quotations, proposals, and other supporting documentation as needed.

- Promote additional products and services where relevant to create added value for customers.
- Monitor account performance and work towards achieving agreed business objectives and targets.
- Maintain accurate customer records and account updates within the company's CRM system.

Requirements

- Min 2 years of experience in the relevant background.
- Previous experience in sales, customer service, account management, or a related role is an advantage.
- Strong communication, presentation, and relationship-building skills.
- Customer-focused with a passion for delivering excellent service and maintaining long-term client relationships.
- Proactive, resourceful, and able to solve problems effectively.
- Good listening skills with the ability to understand and respond to customer needs.
- Comfortable working in a dynamic and collaborative environment.

We regret to inform that only shortlisted candidates will be notified.

Sharon Hong (R25128240)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

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Company Description