



PR/097261 | Corporate RM - GC

## Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1599706

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

June 26th, 2026 11:50

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

### Company Overview

A company in the banking industry is hiring for a Corporate Banking Relationship Manager position. This role offers the opportunity to build and grow a strong portfolio of corporate clients while delivering tailored financial solutions in a dynamic and results-driven environment.

### Job Description

- Develop and manage a portfolio of corporate clients, driving business development, relationship growth, and revenue expansion.
- Identify client needs and deliver integrated banking solutions, including loans, trade finance, cash management, FX, and hedging products.
- Originate and structure credit facilities, prepare credit proposals, and manage the approval and documentation process.
- Conduct financial analysis and credit assessments while monitoring client exposures and identifying potential risks.

- Ensure compliance with internal policies and regulatory requirements, including KYC onboarding, AML/CFT standards, and transaction monitoring.
- Collaborate closely with Risk and Compliance teams on regulatory matters and support cross-border initiatives where applicable.
- Achieve assigned targets across loans, deposits, fee income, and overall profitability.

Qualifications

- Bachelor's degree in Finance, Banking, Business Administration, or a related field.
- Minimum 5 years of experience in corporate or commercial banking.
- Strong credit analysis skills, with the ability to assess financial statements and structure lending solutions.
- Experience in corporate lending, trade finance, and treasury-related products is preferred.
- Proven business development and client relationship management capabilities.
- Good understanding of regulatory requirements and risk governance frameworks.
- Proficiency in English and Mandarin to support Chinese corporate clients and cross-border business.

We regret to inform that only shortlisted candidates will be notified.  
We appreciate your understanding.

EA: JAC Recruitment Pte. Ltd.  
EA Licence: 90C3026

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