



PR/097215 | Regional Sales Manager

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1599678

Industry

Healthcare, Nursing

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 11:50

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Regional Sales Manager

Location: Singapore

About Us:

The client is a global, science-led healthcare company with over three decades of clinical research behind their portfolio. Their products sit at the intersection of clinical credibility and everyday wellness. With a growing regional footprint and strong commercial momentum across Asia Pacific, they are now looking to appoint a Regional Sales Manager to accelerate their next phase of growth.

You will take full commercial responsibility across multiple APAC markets, managing distributor and channel partner relationships, driving key account strategies, and working closely with healthcare professionals who are central to the company's go-to-market model. This is not a role for someone who wants to execute a playbook. It is for someone who wants to help shape one.

Qualifications:

- Minimum 7 to 10 years of commercial experience in a relevant industry
- Proven regional exposure across APAC or SEA markets
- Strong distributor and channel management track record
- Experience engaging HCPs or institutional buyers preferred
- Based in Singapore with willingness to travel across the region

Candidates from pharmaceuticals, consumer health, nutrition, nutraceuticals, or FMCG backgrounds are highly encouraged to apply. Interested applicant, please click **APPLY NOW**

Do note that we will only be in touch if your application is shortlisted.

#LI-JACSG

#countrysingapore

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Company Description