



シンガポールの求人なら
JAC Recruitment Singapore

PR/097181 | Small Tools Sales Representative

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1599659

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

August 7th, 2026 16:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Native

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

The organization is a well-established Asia-Pacific regional headquarters based in Singapore, with a long-standing presence supporting manufacturing and industrial customers across the region. It is known for delivering advanced, technology-driven solutions that contribute to smart manufacturing, precision engineering, and high-value industrial applications. With a stable corporate structure and strong regional footprint, the company offers a professional and structured work environment, collaborative culture, and opportunities for employees to gain regional exposure while developing their skills in a supportive setting.

JOB RESPONSIBILITIES

- Develop and execute action plans to achieve sales and order targets.
- Perform result analysis for authorized distributors and conduct regular business reviews to track progress and adjust strategies as required.

- Provide support to tasks related to sales administration, including order processing to ensure seamless business operations.
- Act as subject matter expert for the product range and supporting the main team in product demonstration and needs assessment.
- Proactively promote and expand the calibration business as a value-added service.
- Plan and implement promotional campaigns and evaluate its effectiveness through regular monitoring and follow-up.
- Provide technical training and sales support to authorized distributors for effective promotion of products.
- Stay up to date on market trends and activities from related industries.
- Contribute to the generation of potential sales opportunities by actively identifying them during customer interactions.

JOB REQUIREMENTS

- Preferably NITEC/Diploma in Metrology or Engineering related fields.
- Strong understanding of small tools and general metrology principles (standards; drawings).
- A professional that has a drive for results and the ability to manage relationships effectively.

Interested candidates who wish to apply for the above positions, please click "Apply now".

We regret that only shortlisted candidates will be notified.

JAC Recruitment Pte. Ltd.
EA License No: 90C3026
EA Personnel Name: Ching Ning Xin
Registration No: R22108651

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Company Description