



PR/097180 | Regional Sales Director -Japanese Speaker-

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1599658

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

July 24th, 2026 04:00

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

Fluent

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

OVERVIEW

We are seeking a Sales Manager - Sales Director who oversees the ASEAN Regional Headquarters from Singapore for the beauty products business. This leader will spearhead market expansion, strengthen distributor networks, and drive profitability across the region.

JOB RESPONSIBILITIES

- Formulate and implement commercial strategies across ASEAN countries (Thailand, Malaysia, Singapore, etc.)
- Cultivate and manage distributor partnerships, ensuring sustainable growth and collaboration
- Establish the ASEAN headquarters framework, including recruitment and team building
- Consolidate Singapore HQ functions, centralizing decision-making and operational oversight

JOB REQUIREMENTS

- Minimum 10 years' hands-on experience in business development, sales, or distributor management within ASEAN markets
- Currently residing in Singapore or open to relocation
- Fluency in Japanese, Chinese, and English for effective communication with HQ and clients

BENEFITS

- Annual package:100K to 200K
- Language: Business level Japanese to communicate to HQ and Business level Mandarin to communicate with distributors

I regret to inform that only shortlisted candidates will be contacted by JAC consultants, thank you for your understanding.

JAC Recruitment Pte. Ltd.

1 Raffles Place #42-01, One Raffles Place, Tower 1, Singapore 048616

Tel: 6323 4779 / 6411 0335 Name: Natsumi Sugimoto

EA Personnel Registration Number: R24122374

#LI-JACSG

#countrysingapore

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

Company Description