



PR/097154 | SAP B1 Manager (Presales)

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1599651

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 11:49

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Our client is a leading ICT and digital solutions integrator in Southeast Asia, serving thousand clients across multiple industries in ASEAN.

They are seeking an SAP B1 Manager to lead pre-sales, project delivery, and a team of consultants to grow their SAP Business One business. This role requires strong SAP B1 expertise, customer engagement and leadership skills.

JOB RESPONSIBILITIES

Pre-Sales

- Gather requirements and design SAP B1-based solutions.
- Deliver demos, presentations and PoCs.
- Support RFI/RFP, proposals and quotations.

- Work with sales on scoping, costing and timelines.
- Build and manage customer and partner relationships,

Project Management

- Lead end-to-end SAP B1 implementation.
- Plan schedule, resources and risk management.
- Conduct workshops, testing, UAT and cutover.
- Ensure delivery meets scope, budget and quality.
- Support post-go-live transition to support teams.

Team Leadership

- Lead and mentor consultants.
- Manage workload, performance and delivery quality.
- Support hiring and maintain records.
- Ensure compliance with internal processes.

JOB REQUIREMENTS

- Bachelor's degree in IT, Business, Accounting, or related field.
- Mandatory pre-sales experience. SAP B1 preferred; PMP/Scrum Master is a plus.
- 5–8 years SAP B1 experience, leadership experience preferred.
- Strong SAP B1 expertise (functional or techno-functional).
- Familiar with Finance, Logistics, Sales, Purchasing, Production.
- Add-ons, integration, SQL/HANA experience is a plus.
- Strong ERP project management and client-facing skills.

We regret that only shortlisted candidates will be notified.

Sharon Hong (R25128240)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

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Company Description