



PR/097110 | Relationship Manager -SEA

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1599635

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 11:49

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Native

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

We are partnering with several leading international and boutique private banking institutions with a well-established presence in Asia. Each offers a strong platform combining global capabilities with entrepreneurial flexibility, and all are seeking experienced Senior Relationship Managers to expand their UHNW client coverage in Singapore and the wider Asia-Pacific region.

JOB RESPONSIBILITIES

- Manage and grow a portfolio of UHNW and HNW clients across Southeast Asia, Greater China, and global expatriate markets connected to Singapore.
- Develop new client relationships and drive asset growth, targeting USD 150m+ in Net New Money over a three-year period.
- Deliver customised investment, credit, and advisory solutions tailored to sophisticated clients.

- Ensure adherence to MAS and group-level compliance and regulatory standards.
- Work closely with senior management, investment specialists, and product teams to deliver a seamless and holistic client experience.

REQUIREMENTS

- Proven success in asset gathering, revenue generation, and long-term relationship management.
- Entrepreneurial mindset with strong understanding of investment products, wealth structuring, and regional market dynamics.
- Suitable for bankers seeking a client-focused platform offering stability, flexibility, and competitive remuneration.
- Fluency in English is required; Mandarin or other Asian languages are advantageous.

We regret to inform that only shortlisted candidates will be notified.
We appreciate your understanding.

EA: JAC Recruitment Pte. Ltd.
EA Licence: 90C3026
EA Personnel: R26159681
EA Personnel Name: WONG HOE MENG

#LI-JACSG

#countrysingapore

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Company Description