



PR/097058 | Senior Sales Executive - (Polymers / Chemicals)

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1599625

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 11:49

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Native

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Role: Senior Sales Executive**Key Responsibilities:**

- Support in executing sales directions and achieving revenue targets.
- Manage and grow relationships with assigned clients, ensuring high levels of customer satisfaction.
- Identify new business opportunities and lead generations.
- Conduct technical discussions and product presentations with clients, including procurement and R&D teams.
- Negotiate pricing, contracts, and delivery terms in line with company policies.
- Coordinate with internal teams (logistics, technical, finance) to ensure timely delivery, service and prompt payment collection.

- Monitor market trends, activities, and customer feedback to share with management.
- Maintain accurate sales records, forecasts, and reports using CRM tools.

Requirements:

- Polytechnic diploma or bachelor's degree in Polymer Science, Chemical Engineering, Chemistry, or a related field.
- At least 2 years of sales experience in the plastics, chemicals, or manufacturing industry.
- Understanding of polymer materials and their industrial applications.
- Excellent communication and interpersonal skills.
- Proficient in Microsoft Office and CRM systems.

Other Preferred Attributes:

- Knowledge of sustainable or specialty polymers.
- Strong negotiation and problem-solving skills.
- Willingness to travel for client visits and industry events.

Ready to Take the Next Step?

Interested applicants, please click **APPLY NOW**.

Do note that we will only be in touch if your application is shortlisted.

Frances Wong En Ci

JAC Recruitment Pte Ltd

EA License Number: 90C3026

EA Personnel: R26160019

#LI-JACSG

#countrysingapore

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Company Description