


# PR/110484 | Officer- Sales Accounting

## Job Information

**Recruiter**
JAC Recruitment India

**Job ID**
1599563

**Industry**
Other (Trade)

**Job Type**
Permanent Full-time

**Location**
India

**Salary**
Negotiable, based on experience

**Refreshed**
November 13th, 2026 09:00

## General Requirements

**Minimum Experience Level**
Over 3 years

**Career Level**
Mid Career

**Minimum English Level**
Fluent Level

**Minimum Japanese Level**
None

**Minimum Education Level**
Associate Degree/Diploma

**Visa Status**
No permission to work in Japan required

## Job Description

Essential Responsibilities

- Conduct research to identify new markets & customers' needs.
- Prospect and create relationship with existing/new customers and manufacturers.
- Audits evaluations for manufacturers/suppliers and processes to understand their capability for export market.
- Analysing figures (extracting, consolidating, and interpreting data, plan v/s actual achievement).
- Develop a growth strategy focused on both financial gain & customer satisfaction.
- Promoting potential partners products by addressing objectives to the prospective customers.
- Work with diverse, multi culture teams/countries.

Experience & Requirements:

- Proven 5~7 years of experience in business development [Automotive industry]
- Strong communication and presentation skills.
- Marketing knowledge and negotiation skills.
- Knowledge on Imports and exports operations.
- Ability to work in fast pace & dynamic environment.
- Understanding marketing dynamics and business judgement.
- Ability to review contract (purchase/Sales), ensuring adherence to law established rules.
- guidelines.

Software Skills: Proficient in Microsoft Office

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description