

PR/110476 | DGM / GM Sales: CNC

Job Information

Recruiter
JAC Recruitment India

Job ID
1599560

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
India

Salary
Negotiable, based on experience

Refreshed
November 27th, 2026 13:01

General Requirements

Minimum Experience Level
Over 10 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Company Overview: One of the leading Japanese MNC into CNC machining willing to set up their CNC machining business in India.

Job Overview: Looking for an individual to lead the expansion of CNC business in India, establish organization structure, and drive sales growth.

Job Responsibilities:

- Lead overall CNC business operations across India, including sales, service, and organization management.
- Develop and execute market expansion strategy covering marketing, channel development, and direct sales.
- Manage P&L and drive business performance and profitability.

- Build and scale a high-performing team across Bangalore, Gurgaon, Pune and future locations.
- Establish key relationships with strategic customers in automotive, aerospace, and medical sectors.
- Collaborate closely with global stakeholders (Japan, Taiwan, and other regions) for strategy alignment and reporting.
- Drive localization initiatives while maintaining global standards and governance.

Job Requirements:

- 15+ years in CNC machine tools industry including leadership experience.
- Proven experience in managing both business operations (P&L, organization management) and market development (marketing and sales) across India.
- Experience in collaborating with overseas stakeholders and managing global business coordination.
- Strong leadership, strategic thinking, strong CNC industry knowledge
- Strong cross-border communication and stakeholder management
- Ability to operate in multicultural environments and global matrix organizations

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Company Description