



PR/110353 | PED Sales Executive / Senior Executive

## Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1599479

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

June 26th, 2026 11:25

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

Position: PED Sales Executive/Senior Executive

Exp: 4-8 Years

Location - Gurgaon

Job Description

**\*\*1. Technical & Industry Knowledge\*\***

- Over 5-8 years of sales experience in industrial equipment.
- Develop new business with Indian EPC contractors and chemical and oil refinery plants.
- Experience working as a sales agent/distributor for industrial equipment.

- Experience in marketing machinery as agent.
- Experience in preparing quotations, commercial offers, and technical proposals.
- Skills in contract negotiation and closing sales.

**\*\*2. Communication & Coordination\*\***

- Strong interpersonal and communication skills.
- Ability to convey complex information clearly and concisely.
- Strong active listening skills with the ability to understand and address others' needs.
- Willing to coordinate with overseas suppliers or manufacturers.
- Business-level English communication skills (written and spoken).

**\*\*3. Tools & Work Style\*\***

- Proficiency in MS Office tools at least Word, Excel, PowerPoint, Outlook.
- Familiarity with CRM systems (e.g., Salesforce, Zoho CRM).
- Ability to work independently and as part of a cross-functional team.
- Willingness to travel domestically and internationally, as required.
- Self-motivated, goal-oriented, and able to thrive in a target-driven environment

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Company Description