



PR/110323 | SALES ASST MANAGER

Job Information

Recruiter

JAC Recruitment India

Job ID

1599461

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 11:24

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview:

A leading manufacturer of precision aluminium die-cast components for the automotive industry. Specializing in high-quality parts that ensure durability, efficiency, and performance in modern vehicles.

Job Responsibilities:

- **Business Development:** New OEM/Tier-1 customers identify karna, EV & new projects track karna, business strategy banana.
- **RFQ & Costing:** RFQs handle karna, internal teams se coordination, accurate & competitive costing/quotation dena.
- **Customer Management:** Key account handling, regular meetings/visits, queries & complaints resolve karna.
- **Project Coordination:** New project development, tooling, trials, SOP & PPAP coordination.
- **Order & Delivery:** Orders, production planning, dispatch & on-time delivery ensure karna.

- **Commercial & Negotiation:** Price negotiation, ACR, contracts, VA/VE initiatives.
- **Market Intelligence:** Competitor analysis & pricing/market trends track karna.
- **Reporting & MIS:** Sales reports, RFQ status, pipeline & KPI tracking.

Job Requirement:

- Qualification: DME/ B.E / B.Tech in Mechanical / Automobile Engineering
- Experience: 7- 10Year

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