



PR/110308 | Manager - Sales

Job Information

Recruiter

JAC Recruitment India

Job ID

1599452

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 11:24

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:

Job Designation: Manager - Sales

Job Location: Gurugram

Educational Requirements: B.Tech or BE in Mechanical Engineering or similar field.

Roles & Responsibilities:

- Identify & develop new business opportunities through market research, cold calling, and client meetings.
- Maintain & grow relationships with existing clients.
- Provide technical support, product explanations, and prepare quotations.

- Negotiate pricing, close sales orders, and place orders with domestic and international suppliers.
- Coordinate import and export operations and manage order follow-ups and payments.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.in/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.in/terms-of-use>

Company Description