



PR/110281 | Sr. Executive {Bangalore}

## Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1599440

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

June 26th, 2026 11:24

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Title:** Sr. Executive {Bangalore}- WORK FROM HOME

**Job Qualification:**

- Experience working in a Japanese company
- Sales experience in industrial products at a manufacturer or trading company (preferably over 2 years)
- Sales experience in the automotive, air conditioning, or home appliance industries.

**Job Responsibilities:**

- Sales to customers of industrial fittings, electric drivers, etc.
- Management of distributors and conducting training sessions

- User visits in the NCR region
- Discovering new distributors
- Managing exhibitions
- Business training in Japan or Thailand depending on results
- Sales using a personal vehicle is anticipated.
- 70%: Following up with existing client
- 30%: New BD

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## Company Description