



PR/110275 | Sr. Executive {Bangalore}

Job Information

Recruiter[JAC Recruitment India](#)**Job ID**

1599438

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

July 24th, 2026 01:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Title: Sr. Executive {Bangalore}- WORK FROM HOME**Job Qualification:**

- Experience working in a Japanese company
- Sales experience in industrial products at a manufacturer or trading company (preferably over 2 years)
- Sales experience in the automotive, air conditioning, or home appliance industries.

Job Responsibilities:

- Sales to customers of industrial fittings, electric drivers, etc.
- Management of distributors and conducting training sessions

- User visits in the NCR region
- Discovering new distributors
- Managing exhibitions
- Business training in Japan or Thailand depending on results
- Sales using a personal vehicle is anticipated.
- 70%: Following up with existing client
- 30%: New BD

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Company Description