



PR/110265 | Manager - Sales

Job Information

Recruiter

JAC Recruitment India

Job ID

1599435

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

September 4th, 2026 17:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

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Job Position: Manager - Sales

Job Location: Bangalore

Educational Requirements: B.Tech or BE in Electrical Engineering background or similar field.

Roles & Responsibilities:

- Manage & grow existing customer base, including leading OEMs and institutions such as Maruti Suzuki, Denso, Aisin, Bosch, & Mahindra etc.
- Lead, develop, and manage the sales team, ensuring strong execution and accountability.
- Own sales performance management, including target selling, pipeline management, forecasting, and KPI tracking.

- Support customers with technically sound product proposals and solutions.

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Company Description