



PR/160719 | Market Development Specialist (Non-Managerial)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1599403

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

August 21st, 2026 00:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Basic

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client, a specialty chemical and advanced materials manufacturer, is looking to hire a Market Development Specialist to drive market research initiatives and enhance their market presence across Malaysia.

Job Responsibilities

- Conduct market research through visits to prospective customers and suppliers, either jointly with trading partners or via direct engagement
- Develop business strategies and identify new business opportunities
- Provide advisory support to drive and enhance sales activities
- Key product portfolio includes Industrial chemicals, high-precision, injection-moulded components, industrial 3D printers and related filaments and heat-shield coatings

- Documentation and reports

Job Requirements

- Degree/ Diploma in any engineering or chemical-related discipline
- Minimum 3 years of experience in technical B2B sales and/or a strong network in Malaysia's electronics/semiconductor industry
- Experience working in semiconductor, electronics or OSAT companies is an advantage
- Able to work independently and collaboratively in a small, multinational team

Interested applicants, feel free to click [APPLY NOW](#).

#LI-JACMY

#countrymalaysia

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Company Description