



## PR/160718 | Sales Executive (steel division)

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1599402

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

June 26th, 2026 11:15

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**COMPANY OVERVIEW**

A global trading company that supplies industrial products such as steel, electronics, and materials to businesses worldwide is looking for Sales Executive for their steel division. This role will be based in Kuala Lumpur.

**Job Responsibilities**

- Handle import of steel materials from overseas suppliers and promote them to Malaysian customers
- Identify and visit new customers, explore business opportunities, and propose solutions beyond one-off deals
- Conduct customer visits to understand each industry's commercial flow and identify where the company can add value
- Complete all required administrative and internal tasks accurately and on time
- Continuously study and learn about relevant industries to improve knowledge and customer engagement

## JOB RESPONSIBILITIES

- Candidate must possess at least a Diploma, Advanced/Higher/Graduate Diploma, or Degree in any field
- 2-3 years of sales experience in power, data center equipment, automotive, or steel industry
- Strong ability to understand commercial flow, industry structure, and customer value chains
- Excellent communication skills with the ability to build relationships and identify strategic business opportunities
- Self-driven, disciplined, and committed to continuous learning and completing all required tasks
- Must be a Malaysian citizen or possess valid residency status

#LI-JACMY

#countrymalaysia

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Company Description