



PR/160708 | Business Development Specialist in a Chemical Manufacturer (Home-based)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1599394

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 11:14

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client, a specialty chemical and advanced materials manufacturer, is looking to hire a Market Development Specialist to drive market research initiatives and enhance their market presence across Malaysia.

Job Responsibilities

- Conduct market research through visits to prospective customers and suppliers, either jointly with trading partners or via direct engagement
- Develop business strategies and identify new business opportunities
- Provide advisory support to drive and enhance sales activities
- Key product portfolio includes Industrial chemicals, high-precision, injection-moulded components, industrial 3D printers and related filaments and heat-shield coatings

- Documentation and reports

Job Requirements

- Degree/ Diploma in any engineering or chemical-related discipline
- Minimum 3 years of experience in technical B2B sales and/or a strong network in Malaysia's electronics/semiconductor industry
- Experience working in semiconductor, electronics or OSAT companies is an advantage
- Able to work independently and collaboratively in a small, multinational team
- Must be a Malaysian citizen

Interested applicants, feel free to click APPLY NOW.

#LI-JACMY

#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

Company Description