



## PR/160707 | Sales Executive - Well known TCG industry

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1599393

**Industry**

Amusement, Entertainment

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

June 26th, 2026 11:14

### General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Job Description:**

- Support and manage existing retail partners, ensuring smooth operational execution
- Manage assigned game title(s) / product category and oversee overall market performance
- Provide retail partners with product updates, launch timelines, and sales coordination support
- Plan and execute offline events, community activities, and pop-up activations
- Identify and liaise with event venues, partners, and collaborators for event execution
- Develop strong understanding of assigned products, including trends and consumer behavior
- Monitor product sales performance and provide timely reporting to global headquarters

- Provide feedback on market trends, customer preferences, and product performance

**Job Requirements**

- Strong interest in gaming, hobby products, or collectible categories (e.g. card games, TCG, tabletop games, etc.)
- Solid understanding of gaming/hobby communities, products, and market trends is highly preferred
- Experience in gaming, retail, distribution, or event management is an added advantage
- Willingness to travel occasionally to visit retail stores.

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**Company Description**