



PR/160664 | Project Manager / Business Development (Biomass Energy)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1599360

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

August 21st, 2026 00:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Highlights

- Opportunity to build a new renewable energy business (0→1)
- Regional exposure with Japan HQ collaboration
- Work on sustainability & circular economy projects

About the Company

A Japan-based sustainability company with over 45 years of experience in recycling and circular economy solutions. The company is expanding its biomass energy business in Malaysia, focusing on converting agricultural waste into renewable energy.

Job Description

We are hiring a **Project Manager / Business Development professional** to support the expansion of a biomass energy business in Malaysia.

This is a **hands-on role** involving project execution, partner coordination, and business development within the industrial and energy sectors.

Key Responsibilities

- Manage end-to-end project execution (planning, implementation, operations coordination)
- Develop and maintain partnerships with:
 - Industrial clients (factories, plants)
 - Palm oil mills (biomass suppliers)
 - Equipment vendors (e.g. boiler systems)
- Identify business opportunities and support new client acquisition
- Conduct market research and feasibility studies
- Lead stakeholder coordination and commercial discussions
- Work closely with internal teams and Japan HQ on project alignment

Job Requirements

- Minimum 5 years of experience in: Project Management / Business Development / Technical Sales
- Experience handling external stakeholders, partners, or clients
- Background in industries such as:
 - 1) Energy / Renewable Energy
 - 2) Manufacturing / Industrial
 - 3) Waste Management / Engineering / Infrastructure
- Ability to understand technical concepts (engineering background not required)
- Strong communication, negotiation, and problem-solving skills
- Able to work independently in a fast-paced environment

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Company Description