



マレーシアの求人なら
JAC Recruitment Malaysia

PR/160661 | SALES MANAGER (SEMICONDUCTOR)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1599357

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

August 21st, 2026 00:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Our Client Company is a well-established Engineering Solutions Provider for Semiconductor and High-Tech Manufacturers on setting up of Semiconductor Equipment, Facilities Systems as well as Factory Automation Solutions, with main customer base targeting on global semiconductor foundries and chipmakers.

JOB RESPONSIBILITIES

- Lead and execute sales strategies to achieve revenue targets and expand market presence within the assigned territory
- Identify and develop new business opportunities while strengthening relationships with key existing customers
- Manage, coach, and collaborate with internal teams and regional counterparts to ensure alignment and customer satisfaction

- Oversee sales activities including presentations, negotiations, and contract management to drive successful deal closures
- Develop and implement short-term and long-term sales plans in line with overall company strategy
- Monitor market trends, competitor activities, and customer needs to refine strategies and improve performance

JOB REQUIREMENTS

- Possesses Bachelor's Degree / Diploma in Engineering field.
- Preferably with at least 8 years of experience in Sales Management / Technical Sales role in semiconductor sector, with proven sales record.
- Strong technical knowledge and sales solutions insights.
- Excellent communication and presentation skills to liaise with customers.
- Ability to work independently, lead initiatives, and perform under pressure.

Interested candidates are welcomed to apply online.

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Company Description