



PR/160637 | Sales Engineer (semiconductor) - global trading company

## Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1599342

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

June 26th, 2026 11:14

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Job Description:**

- Drive demand creation for semiconductor and electronic components with customers
- Support marketing activities and initiatives
- Coordinate delivery support, including forecast (FCST) and inventory/stock management
- Build and maintain strong relationships with customers and suppliers
- Prepare and provide regular reports to suppliers

**Job Requirements:**

- Proven B2B sales experience in relevant products
- Experience in both hunting sales (new customer acquisition) and farming sales (existing account management)
- Min 2–3 years of sales experience within the semiconductor industry
- Minimum Diploma or Degree in Engineering or a related engineering discipline
- Strong command of English, both written and spoken
- Hands-on capability in technical coordination and technical understanding
- Strong problem-solving skills with good product knowledge and the ability to sell based on customer needs

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Company Description