



PR/160595 | Product Specialist in a well-established Pharmaceutical Company (Sarawak)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1599321

Industry

Healthcare, Nursing

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 11:13

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

A well-established pharmaceutical company dedicated to advancing healthcare through high-quality therapeutic products is seeking a Product Specialist to drive effective solutions and support business growth in Sarawak, Malaysia.

Job Responsibilities

- Promote CNS products to healthcare professionals, including geriatricians and neurologists, to drive sales performance, achieve or exceed territory targets, and expand market share
- Execute sales and marketing activities such as product presentations, CMEs, and stakeholder engagement
- Build and maintain strong relationships with HCPs, KOLs, and stakeholders, ensuring timely follow-up on inquiries
- Monitor market trends, competitor activities, and customer insights to support strategy development

- Provide regular updates on territory performance, including sales reports, forecasts, and stakeholder data
- Ensure accurate documentation and full compliance with company policies and pharmaceutical regulations

Job Requirements

- Minimum 1–3 years of experience in pharmaceutical sales or the healthcare industry
- Sales experience in the government sector would be an advantage
- Positive and open-minded, with a willingness to grow and learn
- Able to work independently and proficient in Microsoft Office
- Possesses a valid Class 3/3A driving license with own transport, and is willing to travel within Sarawak
- Willing to work in a home-based setting
- Applicants must be Malaysian citizens or hold valid work authorization

Interested applicants, feel free to click APPLY NOW

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#countrymalaysia

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Company Description