



PR/160554 | Assistant Manager / Senior Executive – Business Development (Public Listed property developer)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1599304

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 11:13

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Location: Malaysia

Industry: Real Estate / Property Development

Employment Type: Permanent

About the Role

- We are representing a leading global real estate player seeking a driven and commercially minded Assistant Manager / Senior Executive, Business Development to support the expansion of its footprint and asset portfolio in Malaysia.
- This role offers an exciting opportunity to work closely with senior stakeholders on land acquisitions, joint ventures, and strategic partnerships, while gaining exposure across the full property development lifecycle.

Key Responsibilities**Market Research & Analysis**

- Conduct market research on the Malaysian property market, including competitor benchmarking, pricing trends, and emerging development areas
- Gather, analyze, and organize data on potential landowners, clients, and partnership opportunities
Monitor industry trends, government regulations, policies, and economic indicators affecting the real estate sector

Business Acumen & Financial Modelling

- Assist in preparing financial models, feasibility studies, and investment analysis for potential acquisitions
- Support sensitivity and scenario analysis to evaluate project viability
- Assist in structuring joint venture proposals and supporting negotiation processes
- Review contractual and legal documentation in collaboration with internal and external stakeholders

Communication & Stakeholder Management

- Support relationship-building with business partners, landowners, consultants, and advisors
- Prepare presentations, investment proposals, and reports for management and partners
- Proactively identify and qualify new business leads through research, networking, and industry events
- Provide administrative and coordination support, including meeting arrangements, correspondence, and document management

Qualifications & Skills:

- **Key Traits & Attributes:** Suitable candidates include those who are proactive, eager to learn, self-motivated, able to dedicate to a team and open minded.
- **Education:** Possess at least a Bachelor's Degree in Business Studies, Real Estate Management, Built Environment, Economics, Law or property related field.
- **Experience:** Minimum 4 – 5 years of work experience as similar function in the property industry is necessary for this role. Experience in a major real estate company is preferred.
- **Technical Expertise:** Have good understanding of the property market, development cycle and preferably with financial background. Familiar with Microsoft Office and relevant software (MS Project, AutoCad or similar).

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Company Description