



PR/160497 | Sales & Marketing Manager - Can Food (Seri Kembangan)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1599283

Industry

Retail

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 11:13

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

A Malaysia-based company with a long-established presence in the **regional food distribution and trading business**. This role is responsible to develop and implementing effective sales and marketing strategies to drive growth and achieve the company's revenue goals.

JOB RESPONSIBILITIES

- Handling of inquiries, orders up to invoicing - coordination of deliveries and returns, handling of consignment stock orders and charging thereof
- Price calculations/preparations - coordination of prices within customer group
- Preparing and sending quotations
- Handling credit notes, bonus, statistics, market and customer analyses

- Claims management and coordination with technical and sales manager
- Continuous customer data management
- Customer correspondence (also in foreign languages including reporting)
- Close coordination with the Sales, SCM and Technology Managers on handling and coordinating a variety of situations
- Preparation and handling rebates based on the customer contracts
- Support in preparation of contract/SLA with cooperation of Finance, Sales, Technical and SCM
- Prepare and analysis of various reports relating to AMS & Customers
- All additional tasks as assigned by Immediate Superior.

JOB REQUIREMENTS

- Bachelor's degree in marketing, sales, or a related field
- Minimum 5 years of experience in sales and marketing management, preferably in the same industry
- Proven track record of developing and executing successful sales and marketing strategies
- Strong leadership and team management skills
- Excellent communication and interpersonal skills
- Proficiency in data analysis and reporting
- Knowledge of digital marketing and social media platforms

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Company Description