



PR/160475 | Sales Engineer (Electrical & Electronics)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1599272

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

July 11th, 2026 23:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a global leader in power supply solutions, they are currently looking for a **Sales Engineer** to join their growing team in Malaysia. This position combines both sales and technical support. It is not a purely aggressive sales role, because you will also be handling product related inquiries and supporting customer on the technical matters.

Location: Nilai (Relocating to Seremban) in July 2026

Job Responsibilities: -

- Identify and quality new business opportunities through cold calling, networking and field visits
- Respond to customer inquiries regarding company products, specifications, pricing, and availability.
- Conduct on-site surveys, product presentations, and demonstrations for customers.
- Follow up on customer sales leads, quotes, and order status.
- Coordinate with internal teams (engineering, production, logistics) to ensure accurate and timely fulfillment of orders

- Support after sales service, including warranty, troubleshooting and returns
- Regular travel to meet customer sites; possible overnight stays

Requirements:

- Diploma/ Degree in Electrical & Electronic Engineering (E&E) or related field
- 1-3 years of experience in technical sales / engineering / customer support (Fresh graduates with strong communication skills are encouraged to apply)
- Good communication and interpersonal skills
- Willingness to engage clients and travel
- Possess own transport (preferred)

#LI-JACMY
#Countrymalaysia

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Company Description