



PR/095931 | Sales Manager (Food Ingredients)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1599195

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

July 12th, 2026 04:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client is a food ingredients trading company seeking a Sales Manager to develop assigned markets, drive revenue growth, and build long-term relationships with B2B customers through close collaboration with internal teams

Job Responsibilities

- Develop and execute sales plans to achieve business targets
- Identify new customers and maintain strong relationships with existing clients
- Manage sales activities including presentations, proposals, and contract negotiations
- Coordinate with internal teams (R&D, logistics, production) to ensure smooth project execution

- Prepare sales reports and provide updates to management

Job Requirements

- Proven experience in sales or sales management
- Strong customer development, negotiation, and communication skills
- Ability to work effectively with cross-functional teams
- Having good command of English; willing to travel when required

#LI-JACVN

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Company Description