



PR/095926 | [Corporate Banking] Relationship Manager

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1599193

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 11:03

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Location: Hanoi, Vietnam

Company and Job Overview

One of Japan's leading financial institutions to offer highly fruitful financial products & services to all its customers

Job Responsibilities

- To promote Non-Japanese corporate business specifically focusing on big multinational companies, in order to contribute development of Vietnam and to achieve the set profit target of department
- To manage good relationship with existing customers and develop relationship with the potential ones
- To analyze the credit risk of customers and documentation process of the transaction
- To monitor creditability for existing customers
- To communicate and maintain relationship with company's global networks, especially in ASIA region
- To administer department's daily job (optional)

Job Requirements

- Bachelor or higher Degree
- At least 2 year experience at similar position
- Strong negotiation, communication and presentation skills
- Expertise to analyze credit risk
- Fluent in both spoken & written English, Vietnamese, Chinese and/or Korean is a plus
- Dynamic, teamwork, creative, aggressive, responsible, patient, hard-working and result oriented person
- Ability to work under high pressure.

Benefits

- Competitive salary
- 13th month salary and performance bonus
- Health care insurance & accident insurance
- Min 15 days annual leave

Due to the volume of applications, only shortlisted candidates will be contacted. Thank you for your interest.
#LI-JACVN

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Company Description