



## PR/095920 | Sales Manager / Asst Section Manager

### Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1599188

**Industry**

Electric Power, Gas, Water

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

June 26th, 2026 11:02

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**COMPANY OVERVIEW**

We are seeking a highly skilled Sales Manager/ Asst Section Manager position.

This role is responsible for managing the sales operations and customer service team in Ho Chi Minh City. This role ensures the achievement of sales targets, effective team performance, and alignment with the company's strategic management objectives.

Industry: International trading company specializing in electronic-related parts and manufacturing support solutions.

Working Location: Ho Chi Minh city

**JOB RESPONSIBILITIES****1. Team Management**

- Lead, supervise, and develop the Sales and Customer Service (CS) teams.
- Allocate tasks, monitor daily activities, and ensure effective coordination within the team.
- Provide coaching, training, and performance feedback to team members.

## 2. Sales Performance & KPI Management

- Set, monitor, and evaluate team KPIs and sales targets.
- Ensure the team meets or exceeds assigned revenue and performance goals.
- Analyze sales performance and implement improvement strategies when needed.

## 3. Reporting

- Prepare periodic reports on sales performance, team activities, and market insights.
- Report directly to the General Director on progress, challenges, and opportunities.

## 4. Operational Compliance

- Ensure all team members comply with company policies, procedures, and regulations.
- Maintain discipline and professional working standards within the team.

## 5. Implementation of Company Management Objectives

- Deploy and implement company management goals and strategic initiatives within the team.
- Align departmental activities with the company's overall business strategy.

## JOB REQUIREMENTS

- Bachelor's degree in Business Administration, Marketing, or a related field.
- Minimum 3–5 years of experience in sales, including 1–2 years in a managerial role.
- Strong leadership and team management skills.
- Good analytical, communication, and problem-solving abilities.
- Ability to work under pressure and achieve sales targets.
- Understanding of international trade / global commerce is an advantage.
- Is fascinated by manufacturing and factory environments.
- Has a strong interest in creating new products and developing new business opportunities.
- Enjoys visiting factories and working closely with partners.
- Is eager to learn how products are manufactured.
- Possesses strong negotiation and communication skills.
- Is self-confident and customer-oriented.
- Has passion and motivation for sales activities.

## BENEFITS

- Working time: From 8:30am to 5:00pm, Mon ~ Fri
- Bonus: 2 times/ year. 3 months bonus on average
- Phone allowance
- 15 days sick paid leave/ year

- 12 days annual leave/ year
- Insurance from 1st working month with full salary
- UIC insurance package
- Annual party and company trip
- Annual health checkup
- Attendance allowance
- Childbirth Allowance/ Funeral Allowance/ Wedding Allowance
- Other following to labor law

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Company Description