



PR/095810 | Government Relation Director

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1599138

Industry

Other

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 11:02

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Location

Hanoi, Vietnam

Company and Job Overview

A global event organisation delivering large-scale international conferences and exhibitions that connect senior stakeholders and drive industry-wide collaboration.

Job Responsibilities

- Build and maintain strong relationships with government bodies, ministries, authorities, and industry associations at central and local levels.
- Lead all government liaison activities related to exhibitions, conferences, and business operations in Vietnam.
- Secure permits, licenses, approvals, and official endorsements required for events and business setup.
- Act as the key advisor to senior management on regulatory, policy, and compliance matters.
- Monitor changes in laws, regulations, and government policies impacting events, trade fairs, and foreign businesses.
- Support strategic partnerships with state-owned entities and public organisations.
- Represent the company in meetings with government stakeholders and official forums.
- Coordinate closely with Operations, Sales, and Event teams to ensure regulatory readiness for all events.
- Manage potential risks related to government compliance and public affairs.

Job Requirements

- Bachelor's degree or higher in Public Policy, Law, International Relations, Business, or related fields.
- Minimum 10–15 years of experience in government relations, public affairs, or regulatory roles.
- Strong network within Vietnamese government authorities and relevant ministries.
- Solid understanding of Vietnam's regulatory and licensing environment, especially related to events, exhibitions, or foreign investment.
- Experience working with multinational or foreign-invested companies is highly preferred.
- Excellent communication, negotiation, and stakeholder management skills.
- Fluent in Vietnamese and English.
- High level of integrity, professionalism, and political sensitivity.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description