



PR/119888 | JS SALES

## Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1599104

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

Negotiable, based on experience

**Refreshed**

June 26th, 2026 10:51

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Job Description:**

- Manage international logistics operations, including both import and export activities
- Serve as the main point of contact for Japanese clients, ensuring smooth communication and high-quality service delivery
- Coordinate and manage Thai staff to ensure efficient internal operations
- Prepare quotations for international logistics services
- Conduct sales activities for both new and existing clients (scope can be adjusted)
- Provide customer support as a Japanese-speaking representative

**Requirements:**

- Bachelor's degree in Japanese or a related field
- At least 5 years of working experience, with an interest in pursuing a sales role in a logistics company
- Experience in a logistics company is an advantage
- Strong communication skills
- Business-level Japanese proficiency (JLPT N2 or higher) and good command of English

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>  
Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

---

## Company Description