



PR/119873 | Sales Executive

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1599096

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

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General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales Executive

Salary : 25,000 - 30,000 THB/m.

Location : Bangkok

Qualifications

- Bachelor's degree in any discipline

- Minimum 2 years of sales experience in any industry
- Strong command of English
- Driving skills are an advantage (own car not required)
- Proficient in Microsoft Office and Salesforce
- Ability to work under pressure, self-motivated, and target-driven
- Passionate about sales with strong negotiation and logical thinking skills
- Excellent coordination and problem-solving abilities
- Calm, easy-going, and service-minded personality

Job Description

- Collaborate with the sales team and other departments to drive business growth
- Visit customers, analyze situations, follow up on results, and report to management
- Manage existing accounts while identifying and securing new prospects
- Address and resolve sales-related issues to meet customer needs
- Build, maintain, and strengthen client relationships
- Achieve monthly targets by securing contracts with new customers
- Execute sales activities to increase revenue, including account follow-ups and internal coordination

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Company Description