



JAC Recruitment

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JAC Recruitment Thailand

PR/119838 | Sales Engineer (Electronics)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1599076

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

September 6th, 2026 04:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales Engineer**Products:** Electro-Mechanical Component/Electrics Component/Mechanical Component**Location:** Nonthaburi/Bang Na

Responsibilities:

- Identify and pursue new business opportunities within the assigned area.
- Conduct client visits to develop potential leads.
- Build and maintain strong relationships with both new and existing customers.

- Understand client needs and provide suitable solutions.
- Promote products or services by demonstrating their value to customers.
- Prepare pricing proposals and quotations.
- Handle negotiations for tenders and contract agreements.
- Close sales deals by finalizing terms and conditions.
- Provide post-sales support to ensure customer satisfaction.
- Manage and maintain client accounts effectively.

Qualifications:

- Bachelor's degree in a relevant field.
- 1–2 years of experience in sales or a related area.
- Proficient in computer skills.
- Good command of both written and spoken English.
- Ability to work under pressure and meet deadlines.
- Able to work independently as well as collaboratively.
- Must have a personal vehicle and a valid driving license.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description