



PR/119835 | JS SALES MANAGER

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1599074

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 10:50

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Location

Amata City Industrial Estate, Rayong

Salary

80,000 – 100,000 THB (depending on experience)

Working Condition

Monday – Friday + alternate Saturday

Working hours: 08:00 – 17:00

About the Company

Japanese company with long-standing operations in Thailand

BOI-promoted business with stable growth

Focus on automotive electronic components & audio-related products

Clients include leading global automotive & electronics brands

Business structure: 90% export (USA & Europe)

Responsibilities

Manage and develop relationships with overseas clients (USA & Europe)

Prepare quotations, manage orders, and coordinate deliveries
Collaborate closely with Japan HQ and internal teams
Support customer service processes during onboarding period
Join overseas business trips (approx. 1–2 times/year)

Requirements

B2B sales experience in Japanese manufacturing environment
Business-level Japanese and English
Strong communication, negotiation, and leadership skills
Experience in automotive / plastic injection / mass production is an advantage

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Company Description