



PR/119781 | JS SALES

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1599041

Industry

Retail

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 10:50

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Basic

Minimum Japanese Level

Daily Conversation

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities

- Manage and develop relationships with existing clients (100%)
- Handle communication mainly via email and coordination tasks
- Arrange delivery schedules with support from the Japanese Sales Manager
- Visit clients 1–2 times per week using a company car
- Communicate mainly with Thai client staff
- Prepare sales reports in Japanese for management
- Support shipping and delivery operations

Qualifications

- Bachelor's degree
- Japanese language ability at N3 level or higher (strong speaking and listening skills)
- Basic English skills for document preparation
- Valid driver's license and able to visit clients
- Experience in rubber, plastic, or manufacturing industry is preferred
- Experience in B2B sales is an advantage
- Able to start work within 1 month

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Company Description