



PR/119762 | Sales Executive (Japanese Speaking)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1599033

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 10:50

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Daily Conversation

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales Executive (Japanese Speaking)

Salary: THB 25,000 – 40,000 (Negotiable based on experience) + Commission

Location: Bts Asoke

Our client is a well-established Japanese trading company specializing in machinery and industrial solutions. The company has a stable business presence in Thailand and serves customers across various manufacturing and factory-related industries.

Responsibilities:

As a Sales Executive, you will be responsible for maintaining customer relationships and supporting business growth within the industrial sector.

Key responsibilities include:

- Maintain and strengthen relationships with existing customers.

- Conduct regular customer visits and provide ongoing sales support.
- Identify new business opportunities and develop potential clients.
- Coordinate with Japanese management and internal teams regarding customer requirements and business activities.
- Prepare quotations and follow up on customer inquiries.
- Support negotiations, delivery coordination, and after-sales service.
- Monitor customer needs, market trends, and competitor activities.
- Build long-term relationships with customers to ensure customer satisfaction and repeat business.
- Work closely with internal departments to ensure smooth project execution and delivery.

Qualifications:

- At least 3 years of working experience.
- 2 years of sales experience in machinery, industrial equipment, factory automation, manufacturing, or related industries are also welcome.
- JLPT N3 or above.
- Valid driver's license (Company car and driver provided for customer visits (currently)).

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description