



PR/119729 | Sales (Supervisor / Manager)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1599014

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 10:49

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales (Supervisor/Manager)

Salary: 30,000 – 50,000THB +/- (Negotiable)

Location: Chachoengsao

Our client is a well-known power conversion and electronic control manufacturer.

Products: Transformers and PCB base units.

Responsibilities

- Develop quotations for newly introduced products
- Process purchase orders (POs) and manage sales forecasts

- Oversee sales operations and maintain follow-up with customers
- Act as the primary liaison for clients, coordinating orders and internal processes
- Facilitate customer requests, applications, and approvals between the company and clients
- Share project details internally while preparing and issuing quotations
- Manage both international and domestic customer accounts

Qualifications

- Education: Bachelor's degree in Electronics or a related field.
- At least 5 years in the electronics/electrical industry, preferably in factory-related sales.
- Skilled in the end-to-end workflow from receiving customer orders, coordinating internally, ordering materials, overseeing production, through to shipment and sales.
- Strong ability to build client relationships and communicate effectively across departments.
- Experience working with overseas clients is advantageous.
- Technical skills: basic Excel functions.

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Company Description