



PR/119610 | Sales Assistant Manager

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1598968

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 10:48

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Qualifications:

- Bachelor's degree in business management or any related field.
- Have experience as Sales and team management.
- Experience in senior sales or manager. (Cutting Tools, Machinery and Tooling for Industrial)
- Having driving license is a must
- Good personality, good interpersonal skills, able to work both independently and in a team
- Able to use Microsoft Office
- Having experience with factory customers is preferable.

Job Descriptions:

- Establish the vision, goals, and strategies for the Sales department to drive revenue growth.
- Conduct sales activities, including visiting new and existing customers to strengthen relationships.
- Manage, lead, and mentor the sales team to achieve targets and foster professional development.
- Analyze market trends, competitor actions, and customer feedback to make informed business decisions.
- Summarize sales reports and status updates and present them to the Japanese Managing Director.

Benefits:

- Group Insurance
- Provident fund
- Annual Health Check
- Bonus twice a year depend on performance

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Company Description