



PR/119524 | Sales Manager (Fire Protection)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1598937

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 10:47

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales Manager – Fire Suppression Systems, International company

Salary: 70,000 – 80,000 THB (Open to negotiation)

Key Responsibilities

- Drive sales growth and business development across Thailand
- Identify and pursue new business opportunities within key sectors such as wind turbines, mining equipment, seaports, buses/transportation, oil & gas, and heavy manufacturing
- Manage key accounts and distributor/partner relationships
- Conduct technical sales presentations and provide solution-based consultation
- Ensure compliance with local fire safety regulations and international standards

- Track market trends, competitor activity, and report to regional management

Qualifications

- Bachelor's degree in Mechanical Engineering or a related field
- 5+ years' experience in sales experience in fire protection, industrial safety, or related engineered systems
- Strong understanding of fire suppression technologies and standards (e.g. NFPA, VdS)
- Fluent in Thai with strong English communication skills
- Work From Home and Willingness to travel within Thailand

Interested candidates, please send your resume in English to us.

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10F Emporium Tower, 622 Sukhumvit Soi 24, Klongton, Klongtoey, Bangkok 10110

Contact: K. Napaphach
Office Number: 066-097-2958
Time: 9:00 AM – 6:00 PM
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Company Description