



## PR/119480 | Sales (supervisor) - English speaking

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1598931

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

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### General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Position: Sales (supervisor) - English speaking

Salary: 40,000 – 45,000THB +/- (Negotiable)

Location: Bangkok

Our client is a well-known sugar manufacturer.

#### Key Responsibilities of the position:

- Plan and manage sales of sugar and molasses for domestic and international markets, ensuring quotas and targets are met
- Coordinate with customers, agents, traders, and internal departments to ensure smooth sales and timely delivery

- Monitor monthly sales performance, analyze customer data, and propose suitable products to meet client needs
- Oversee preparation of sales and export documents, including contracts, customs paperwork, and sales reports
- Supervise logistics operations: product preparation, warehousing, transportation, and export to ensure on-time delivery
- Review logistics costs and liaise with shipping companies, transport contractors, and insurance providers
- Maintain strong customer relationships through visits, problem-solving, and offering competitive pricing or special terms when appropriate
- Prepare sugar price summary reports based on data provided by the Thai Sugar Trading Corporation (TSTC) to support sales decisions
- Compile and submit documents on sugar stock levels at Laem Chabang port warehouse to the Production Management Center (Office of Cane and Sugar Board) every 15 days
- Lead and manage the sales team, provide guidance, assign tasks, and evaluate performance fairly

### **Qualifications**

- Education: Bachelor's degree or higher in Marketing, Business Administration, International Business Management, Agricultural Industry, or other related fields
- Experience: Minimum of 5 years in sugar sales or export of processed agricultural products
- Technical Knowledge: Business acumen, customs formalities, export knowledge, foreign exchange management

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### Company Description