



【1000～1300万円】Service Manager 【食品加工機 国際的マーケットリーダー】

JBT Marel Japan株式会社での募集です。管理職（工場・技術マネジ...

## Job Information

### Recruiter

JAC Recruitment Co., Ltd.

### Hiring Company

JBT Marel Japan株式会社

### Job ID

1598112

### Industry

Electronics, Semiconductor

### Company Type

International Company

### Job Type

Permanent Full-time

### Location

Tokyo - 23 Wards

### Salary

10 million yen ~ 13 million yen

### Work Hours

09:00 ~ 17:30

### Holidays

【有給休暇】有給休暇は入社時から付与されます 初年度 10日 【休日】完全週休二日制 夏季休暇 年末年始

### Refreshed

June 25th, 2026 16:56

## General Requirements

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Native

### Minimum Education Level

Bachelor's Degree

### Visa Status

Permission to work in Japan required

## Job Description

【求人No NJB2287059】

【職務概要】

飲料・食品メーカー向け産業機械のアフターサポートを行なうサービスエンジニアチームのマネージャーポジションです。約7名のチームのピープルマネジメントを担い、顧客へのサービス向上を行ないます。

【主要顧客】

大手食品メーカー（スターゼン、日東ベスト、伊藤ハム、ニチレイ）

飲料メーカー（森永乳業、タカナシ乳業など）

【製品例】

食品・飲料加工機（冷凍機、冷却器、オープン、フライヤー、フルーツ搾汁機、充填機、殺菌機などのプロセス機器）

【レポートライン】

日本法人カントリーマネージャー

Main Responsibility

- ・ Manage the service team in Japan including technical supporting field service planning administration for service spare parts
- ・ To carry out Service Sales activities spare parts service ProCare Upgrades
- ・ Work closely with team improving the overall service performance of the company in the Japan region for FoodTech Processing equipment dealing with multinational firms as well as with local players
- ・ Drive and develop proactive service mindset delivering superior service to our customers
- ・ Participate in developing a 3 year strategic operational plan with quarterly forecast and action plan together with leadership
- ・ Work closely with the leadership on defining and deploying new processes to improve service operations in the region
- ・ Responsible to develop nurture and mentor the Japan team skill matrix competence gap analysis and competence development programs
- ・ Build strong relationship with other departments such as Project Management Applications Finance HR and the other Regional service teams
- ・ Working closely with sales management in Japan to expand the product portfolio offered in Asia Pacific
- ・ Be an integral part of the Key Account Management team in Japan
- ・ Visiting key customers at their HQ ( Procurement Directors Engineering Industrial Directors etc. ) and at their plants
- ・ Updating weekly reporting monthly sales and pipeline
- ・ Strongly engaged in working with the regional Service teams to improve supply chain of parts and recruitment and training of new engineers and specialists.

Number of Subordinates: 15

This position works closely with:

- ・ Customers
- ・ Service Sales and Sales Support people of JBT MAREL
- ・ Various Business Units of JBT MAREL
- ・ Projects team and project coordinators of JBT MAREL
- ・ Engineering locally equipment suppliers 3rd party supplier allied suppliers strategic partners
- ・ Business control Accounting
- ・ Project Management of equipment suppliers
- ・ Sales support of equipment suppliers
- ・ Application support of equipment suppliers

Budget / revenue responsibility ・ USD 4.5 million

### Required Skills

- ・ 5 years of service team management experience
- ・ Business Level English

### Company Description

フリーザー、ジュース搾汁機、加熱調理機などの輸入・販売米国に本社、北欧に工場を構えるJBTフードテック。食品の冷却・冷凍加工機器において世界トップクラスのシェアを誇る。その日本法人が、ジョンビーン・テクノロジー。1994年に設立され、JBT製の機器を国内へ広めていくことを目指しています。