



【MBB戦略コンサル】アソシエイトパートナー | 経営改革

CxO直下で経営変革をリードするエンゲージメント責任者

Job Information

Recruiter

Morgan McKinley

Job ID

1597653

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

July 6th, 2026 00:00

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Executive

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

MBB戦略コンサルティングファームにて、Performance Improvement領域をリードするAssociate Partnerを募集します。

CxOクライアントに対し、大規模な経営改革・業務変革・コスト最適化プロジェクトを統括いただきます。

将来的なPartner候補として、クライアント開拓・組織構築・人材育成にも携わるポジションです。

主な職務内容

- Performance Improvement案件の統括
- CxOリレーション構築
- 複数プロジェクトの管理
- 提案活動
- チーム育成

Join one of the world's most prestigious **MBB strategy consulting firms** as an **Associate Partner, Performance Improvement**, leading large-scale transformation programs for top-tier clients across multiple industries.

This executive-level position focuses on delivering measurable business impact through **cost optimization, operational excellence, business transformation, procurement transformation, supply chain improvement, finance transformation, and performance improvement initiatives**. You will work directly with C-suite executives, lead complex consulting engagements, and play a critical role in developing future consulting leaders.

This opportunity is ideal for senior professionals with extensive experience in **management consulting, operational transformation, business strategy, performance improvement, and executive stakeholder management**.

Key Responsibilities

- Lead end-to-end delivery of large-scale performance improvement and transformation engagements.
- Drive operational excellence, cost optimization, and business transformation initiatives across industries.
- Build trusted relationships with C-level executives and senior business leaders.
- Develop strategic recommendations and implementation roadmaps that deliver measurable business outcomes.
- Lead multiple consulting workstreams and manage cross-functional project teams.
- Identify opportunities for operational improvement, efficiency enhancement, and value creation.
- Support business development activities and contribute to practice growth.
- Mentor, coach, and develop consulting team members.
- Foster an inclusive and high-performance team culture.
- Ensure successful execution of transformation programs and achievement of client objectives.

Required Skills

必須条件 経験・資格：

- コンサルティングファーム（ティア1）、または事業会社における10年以上の実務経験
- コスト最適化、経営/業務変革（Transformation）、リーンオペレーション、調達、財務・会計、サプライチェーン等の領域において、定量的な成果を創出した実績
- 戦略コンサルティングファームにおけるAssociate Partner / Principal / Director相当の経験、または同等の責任範囲を持つ事業会社でのマネジメント経験
- 複数のワークストリームを統括したプロジェクトマネジメント経験

ソフトスキル：

- 卓越したリーダーシップおよびピープルマネジメント能力
- 経営層に対する高いプレゼンスと影響力
- 複雑な組織変革を推進するチェンジマネジメント能力

語学力：

- 日本語：流暢
- 英語：ビジネスレベル以上

歓迎条件

- 有名大学院のMBA、またはその他関連学位

この求人がおすすめの理由

- MBBブランド
- Partner Track
- 高い裁量
- 業界トップクラスの報酬

Required Skills and Qualifications **Experience:**

- 10+ years of professional experience in top-tier management consulting and/or senior industry leadership roles.
- Proven track record delivering large-scale performance improvement and transformation programs.
- Strong experience in cost optimization, operational transformation, lean operations, procurement, finance transformation, supply chain management, or related disciplines.
- Experience leading complex consulting engagements and managing multiple workstreams.
- Experience advising C-suite executives and senior stakeholders.
- Strong business acumen and commercial awareness.
- Experience leading cross-functional and multicultural teams.

Soft Skills:

- Executive presence with exceptional stakeholder management capabilities.
- Strong leadership and people development skills.
- Excellent strategic thinking and problem-solving abilities.
- Ability to influence and drive change within complex organizations.
- Strong communication and presentation skills.
- Entrepreneurial mindset with a results-oriented approach.
- Ability to thrive in fast-paced and demanding consulting environments.

Language Requirements:

- Japanese: Fluent level.
- English: Business level or above.

Preferred Skills & Qualifications

- MBA or advanced degree from a leading university.
- Experience working within a leading strategy consulting firm.
- Expertise in large-scale operational transformation programs.

- Experience across multiple industries and sectors.
- Strong business development and client relationship management capabilities.
- Experience building and scaling consulting teams.

Why You'll Love Working Here

- Join a globally renowned MBB consulting firm.
- Lead high-profile transformation programs for industry-leading organizations.
- Work directly with C-suite executives and senior decision-makers.
- Drive measurable business impact through operational and financial improvements.
- Mentor and develop the next generation of consulting leaders.
- Significant autonomy and leadership responsibility.
- Competitive executive-level compensation package.
- Hybrid working environment with flexible work arrangements.
- Outstanding long-term career progression opportunities.

Company Description

Morgan McKinleyは国際的な人材コンサルティング会社として、さまざまな業界・分野をリードする採用企業様と、スペシャリストとしてのスキルを有する人材とを結びつけるお手伝いをしています。1988年の創立以来、Morgan McKinleyの名は、「卓越した質のサービス」「市場知識の豊富さ」「No.1企業であり続けようとする強い意志」、そして何よりも「実績」を体現する会社として知られています。

リクルーティング スペシャリストである弊社コンサルタントまでお気軽にお問い合わせください。