



Understanding People

Head of Strategy / 戦略責任者

AI startup leadership role

Job Information

Recruiter

Specialized Group

Job ID

1597330

Industry

Software

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

July 1st, 2026 00:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Head of Strategy, AI Start-Up | Strategy Design & Execution 戦略責任者 AIスタートアップ

Our client, a Japanese AI company, is seeking a Head of Strategy to lead the design and execution of company-wide strategies. This role offers the opportunity to work closely with the executive team, integrating capital, business, and product strategies for global expansion. Candidates will benefit from engaging in strategic leadership with a global marketing impact.

Key Responsibilities:

- Integrate capital, business, and product strategies
- Translate strategies into actionable plans
- Lead corporate actions like M&A and joint ventures
- Develop global market entry strategies

- Plan and support strategic fundraising initiatives
- Coordinate strategy execution with relevant departments
- Communicate with stakeholders and prepare materials

Qualifications:

- 5+ years in strategy formulation and execution in global corporations
- Practical experience in financial modeling
- Direct involvement with executives in decision-making
- Business-level English or higher
- Experience with AI or technology sector is preferred but not mandatory
- Experience in M&A, joint ventures, or business partnerships is preferred but not mandatory

Company Description