



PR/087299 | AVP / VP, Relationship Manager - (Japanese bilingual)

## Job Information

**Recruiter**

JAC Recruitment USA

**Job ID**

1597243

**Industry**

Audit, Tax Accounting

**Job Type**

Permanent Full-time

**Location**

United States

**Salary**

Negotiable, based on experience

**Refreshed**

June 16th, 2026 10:43

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Fluent

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**COMPANY OVERVIEW**

A leading global bank is seeking an AVP/VP, Relationship Manager - (Japanese bilingual).

**RESPONSIBILITIES**

- Develops and manages relationships with corporate clients, with a focus on business origination and portfolio risk management within the assigned segment
- Presents and delivers a broad range of corporate banking products and solutions to meet client needs
- Closes sales while providing responsive, high-quality client service
- Manages relationships across assigned geographic areas and/or specific product or service lines, as applicable
- Approves transactions within delegated authority

Oversees overall relationship profitability and portfolio risk

## REQUIREMENTS

- Bachelor or higher degree in Finance, Accounting, Business or Economic required.
- Working experience in banking industry is a plus.
- Bilingual Japanese - English

## SALARY & Benefits

USD \$110,000 - \$150,000+ Performance Bonus

This company offers a competitive total rewards package.

## OTHERS

Work location: Menlo Park, CA

\*This is a hybrid position.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description