



PR/096939 | Sales Executive

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1597209

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

June 16th, 2026 10:36

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Basic

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

OVERVIEW

Our client, a well-established Japanese multinational manufacturing company, is looking for a Sales Executive to join its ASEAN regional sales team based in Singapore (East).

JOB RESPONSIBILITIES

- Manage sales coordination and administrative tasks, including price revisions, quotations, and update processes
- Build and maintain strong relationships with existing customers to ensure long-term business continuity and customer satisfaction
- Handle customer inquiries related to delivery schedules, quality standards, and environmental compliance
- Support new customer development and account expansion through effective presentations and proposal activities

- Coordinate projects including progress tracking, meeting minutes, sample requests, and datasheet management
- Prepare sales forecasts and support the execution of sales strategies to achieve revenue targets and KPIs

JOB REQUIREMENTS

Mandatory

- Diploma or higher qualification
- (Background in Electrical Engineering, Electronics, or related disciplines is preferred)
- At least 1 year of sales experience in the manufacturing industry
- (Experience in electronic components is an advantage)
- Experience working in a Japanese company
- Willingness to travel overseas once every 2–3 months, mainly to India and ASEAN countries
- Business-level proficiency in English and Chinese, required for internal and external communication

Advantage

- Japanese language skills (beneficial but not mandatory)
- Holder of a Singapore Class 3 driving license

BENEFITS

- Monthly salary range
- AWS (Annual Wage Supplement)
- Performance-based bonus
- Annual leave entitlement with incremental increase
- Medical and dental allowance
- Company-provided medical insurance
- Transportation allowance for commuting
- Overseas business travel allowance
- Stable employment with a reputable multinational organization

Apply online or feel free to contact me directly for more information about this opportunity.

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified.

Thank you for your understanding.

If you are interested in the role, please click [APPLY NOW](#).

JAC Recruitment Pte. Ltd.

EA License: 90C3026

EA Personnel: R25128801

EA Personnel Name: Risako Hemmi

#LI-JACSG

#countrysingapore

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Company Description