



Commercial Officer for Life Science [Foreign Embassy]

デンマーク大使館での募集です。事業企画・事業開発のご経験のある方は歓迎です。

Job Information

Recruiter

JAC Recruitment Co., Ltd.

Hiring Company

デンマーク大使館

Job ID

1596431

Industry

Other

Company Type

International Company

Job Type

Contract

Location

Tokyo - 23 Wards

Salary

7 million yen ~ 10 million yen

Work Hours

09:00 ~ 17:00

Holidays

【有給休暇】有給休暇は入社時から付与されます Leave: 5 weeks of annual paid leave per ...

Refreshed

June 25th, 2026 17:00

General Requirements

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

Native

Minimum Education Level

Post Grad Degree (PHD/MBA etc)

Visa Status

Permission to work in Japan required

Job Description

【求人No NJB2387014】

Job duty

Key Responsibilities:

- Facilitate market entry and partner/distributor searches for life science companies.
- Organize events roundtable discussions and meetings with key stakeholders.
- Advise on regulatory requirements pricing and help impact these through public affair work.

- Build long term partnerships and strategic alliances.
- Serve as part of the embassy's life science team contributing to the development of strategic positioning in Japan's life science sector.

■Others:

Some travel activity must be expected incl. one business trip scheduled about once a year for 1 2 weeks to visit and meet with client companies partners and other relevant stakeholders.

Required Skills

Qualifications:

- Experience and Expertise: Experience from the life science sector (e.g. pharma medtech biotech or consulting) and expertise in regulatory affairs e.g. clinical trials market authorization or product registration. Experience in consulting or advisory role is an advantage.
- Educational Background: A relevant advanced degree in science economics politics law business administration life science pharmacy or a related field.
- Network: A strong professional network within the Japanese life science sector (public and private) is required. Familiarity with Danish life science priorities would be desirable but not a requirement.
- Commercial Acumen: Proven ability to advise on and identify business opportunities develop export promotion activities and create value and impact for clients.
- Strategic and Analytical Mindset: Experience in working with industry executives government officials and stakeholders in politically sensitive environments e.g. in relation to regulatory strategy across product development phases and business areas.
- Communication Skills: Fluency in Japanese and high proficiency in English are essential. Both written and spoken.
- Proactive Approach: A resourceful sales oriented and results driven individual with a talent for fostering collaboration and partnership while achieving KPIs.
- Team player: A team player who values a good working environment with a strong focus on cooperation.
- Other important qualifications. Experience from working in an international environment and living abroad familiarity with public affairs work in life science.

Company Description

デンマーク政府機関