



## [Business Trips Abroad | Work From Home] Venture Manager

### Work With a Global Team

#### Job Information

##### Hiring Company

Almedia GmbH

##### Job ID

1595432

##### Division

Growth

##### Industry

Internet, Web Services

##### Job Type

Permanent Full-time

##### Location

Tokyo - 23 Wards

##### Salary

13 million yen ~ 18 million yen

##### Work Hours

In accordance with company regulations

##### Holidays

In accordance with company regulations

##### Refreshed

June 8th, 2026 15:20

#### General Requirements

##### Minimum Experience Level

Over 3 years

##### Career Level

Mid Career

##### Minimum English Level

Business Level

##### Minimum Japanese Level

Business Level

##### Minimum Education Level

Bachelor's Degree

##### Visa Status

No permission to work in Japan required

#### Job Description

This isn't your regular job. Almedia is a place where those who want to push harder can accelerate their careers faster than anywhere else. We're aiming to become Germany's second bootstrapped unicorn. Almedia is already Europe's #3 fastest-growing company in 2025 (FT1000).

We are building the future of marketing by rewarding our community of over 70 million users for engaging with our advertisers' products. We are offering a new way to acquire users for the biggest companies in the world.

At Almedia, you'll:

- **Own way more, way earlier** — you'll be trusted with responsibility fast.
- **Push harder, get further** — this isn't a 9–5. We highly reward intensity.
- **Join a rare environment** — you will work with ambitious high-speed, high-ownership people.
- **Fully present** — we're 5 days a week in the office to build the energising momentum we need.

**What You'll Do**

- **Lead high-priority projects in the APAC region:** Take full ownership of key projects from start to finish, ensuring timely delivery and alignment with company goals.
- **Business development support:** Assist the CEO & country managers in identifying and pursuing new business opportunities such as partnerships, market expansions, and product innovations.
- **Develop a deep understanding of the business:** Engage with all aspects of the company, from user acquisition to product development, to gain a comprehensive view of how the business operates.
- **Facilitate cross-departmental coordination:** Ensure smooth communication and alignment between internal teams on objectives, timelines, and resource needs.
- **Optimise operational efficiency:** Identify and implement strategies to enhance productivity and streamline processes.

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**Required Skills****What You'll Bring**

- You have experience in project management, operations, user acquisition, business development or business strategy roles.
- You can lead and execute projects independently, ensuring they align with strategic objectives.
- Strong business acumen with a solid understanding of business operations, product development, and user acquisition.
- Excellent communication skills for collaborating across departments and with the leadership team.
- Analytical mindset: Able to extract insights from data and make strategic decisions based on business intelligence.
- Fluent in English & Japanese.

**What Makes You a Great Fit**

- You are passionate about researching projects, going deep into new stuff and starting to implement hands-on with cross-functional teams.
- You have a no job is too big or too small mindset. Do what it takes to get things done.
- You think strategically and understand how every decision impacts the broader business.
- You're a proactive problem-solver who anticipates challenges and navigates them independently.
- You approach your work with an **entrepreneurial mindset**, taking ownership of projects as if they were your own.

**Why Almedia?**

- **Scale With Almedia:** Have a real impact and grow alongside a startup that has been profitable from day one.
- **High-Growth Environment:** We encourage all staff to take ownership of projects and consistently raise the bar.
- **Do More, Get More:** Generous bonus scheme to ensure great, proactive work is valued

We believe in fostering talent, evaluating all skill levels during the hiring process, and providing a clear path for growth. Almedia is an equal opportunity employer. We embrace and celebrate diversity, and encourage individuals from all backgrounds to apply.

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**Company Description**