



[Business Trips Abroad | Work From Home] Venture Manager

Work With a Global Team

Job Information

Hiring Company

Almedia GmbH

Job ID

1595432

Division

Growth

Industry

Internet, Web Services

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

13 million yen ~ 18 million yen

Work Hours

In accordance with company regulations

Holidays

In accordance with company regulations

Refreshed

July 6th, 2026 05:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

No permission to work in Japan required

Job Description

This isn't your regular job. Almedia is a place where those who want to push harder can accelerate their careers faster than anywhere else. We're aiming to become Germany's second bootstrapped unicorn. Almedia is already Europe's #3 fastest-growing company in 2025 (FT1000).

We are building the future of marketing by rewarding our community of over 70 million users for engaging with our advertisers' products. We are offering a new way to acquire users for the biggest companies in the world.

At Almedia, you'll:

- **Own way more, way earlier** — you'll be trusted with responsibility fast.
- **Push harder, get further** — this isn't a 9–5. We highly reward intensity.
- **Join a rare environment** — you will work with ambitious high-speed, high-ownership people.
- **Fully present** — we're 5 days a week in the office to build the energising momentum we need.

What You'll Do

- **Lead high-priority projects in the APAC region:** Take full ownership of key projects from start to finish, ensuring timely delivery and alignment with company goals.
- **Business development support:** Assist the CEO & country managers in identifying and pursuing new business opportunities such as partnerships, market expansions, and product innovations.
- **Develop a deep understanding of the business:** Engage with all aspects of the company, from user acquisition to product development, to gain a comprehensive view of how the business operates.
- **Facilitate cross-departmental coordination:** Ensure smooth communication and alignment between internal teams on objectives, timelines, and resource needs.
- **Optimise operational efficiency:** Identify and implement strategies to enhance productivity and streamline processes.

Required Skills

What You'll Bring

- You have experience in project management, operations, user acquisition, business development or business strategy roles.
- You can lead and execute projects independently, ensuring they align with strategic objectives.
- Strong business acumen with a solid understanding of business operations, product development, and user acquisition.
- Excellent communication skills for collaborating across departments and with the leadership team.
- Analytical mindset: Able to extract insights from data and make strategic decisions based on business intelligence.
- Fluent in English & Japanese.

What Makes You a Great Fit

- You are passionate about researching projects, going deep into new stuff and starting to implement hands-on with cross-functional teams.
- You have a no job is too big or too small mindset. Do what it takes to get things done.
- You think strategically and understand how every decision impacts the broader business.
- You're a proactive problem-solver who anticipates challenges and navigates them independently.
- You approach your work with an **entrepreneurial mindset**, taking ownership of projects as if they were your own.

Why Almedia?

- **Scale With Almedia:** Have a real impact and grow alongside a startup that has been profitable from day one.
- **High-Growth Environment:** We encourage all staff to take ownership of projects and consistently raise the bar.
- **Do More, Get More:** Generous bonus scheme to ensure great, proactive work is valued

We believe in fostering talent, evaluating all skill levels during the hiring process, and providing a clear path for growth. Almedia is an equal opportunity employer. We embrace and celebrate diversity, and encourage individuals from all backgrounds to apply.

Company Description