



## PR/087328 | Product Category Specialist

### Job Information

**Recruiter**

JAC Recruitment USA

**Job ID**

1594897

**Industry**

Restaurant, Food Service

**Job Type**

Permanent Full-time

**Location**

United States

**Salary**

Negotiable, based on experience

**Refreshed**

June 2nd, 2026 10:48

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**POSITION SUMMARY**

This position is responsible for coordinating, developing, and evaluating food product categories, while managing purchasing activities and supporting overall sales growth and profitability through close collaboration with internal teams and external partners.

**RESPONSIBILITIES**

- Procure food products and related supplies in line with internal policies
- Develop and manage pricing structures and margin analyses
- Support the development of private label products
- Select and negotiate with vendors, managing contracts and compliance

- Analyze market trends, customer needs, and competitive products
- Collaborate with sales teams and regional offices to drive market share
- Prepare reports for internal stakeholders, including international affiliates
- Monitor shipments and resolve delivery issues

#### QUALIFICATIONS

- Bachelor's degree in business, marketing, economics, or a related field
- Minimum of 3 years' experience in purchasing, buying, or sales within the food industry
- Strong background in food purchasing and cost analysis
- Proficiency with Microsoft Office and ERP systems
- Ability to travel domestically and internationally on short notice

SALARY USD \$67,000 – 90,650

LOCATION Carlstadt, NJ

#### BENEFITS

- Health, dental, vision, life & accident, and pet insurance
- 401(k) with company matching
- 19 days of paid time off
- Wellness program and EAP assistance and much more!

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Company Description