



【950～1100万円】Sr Sales Representative

アトテックジャパン株式会社での募集です。法人営業（その他）のご経験のある方は...

Job Information

Recruiter

JAC Recruitment Co., Ltd.

Hiring Company

アトテックジャパン株式会社

Job ID

1593730

Industry

Chemical, Raw Materials

Company Type

International Company

Job Type

Permanent Full-time

Location

Kanagawa Prefecture

Salary

9 million yen ~ 11 million yen

Work Hours

09:00 ~ 17:30

Holidays

【有給休暇】入社7ヶ月目には最低10日以上 【休日】完全週休二日制 土 日 祝日 年末年始 土日、祝日、夏季休暇

Refreshed

May 28th, 2026 16:17

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

【求人No NJB2351044】

Principal Responsibilities:

- Responsible for selling the company's products and/or services with prospective and existing customers in an assigned territory
- Will contact and qualify leads from internal customers marketing campaigns and trade shows
- Will generate prospective customers through cold calling and close sales generated by cold calling
- Qualify and follow up with sales leads

- Direct customers to company website or other company resources for information
 - Will build establish and maintain strong relationships with customers and become a resource for their future product needs
 - Keeps up to date knowledge of the industry as well as the competitive posture of the company
 - Prepares activity and forecast reports as requested
 - Exercises judgment with defined procedures and practices to determine appropriate action
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Required Skills

Required Skills:

- Bachelor's degree or equivalent experience
 - Regularly requires good manual dexterity and coordination
 - Must be able to communicate information and ideas so others will understand
 - Must be able to exchange accurate information
 - Constantly operates a computer and other office productivity machinery
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Company Description

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